

LIST OF VIETNAMESE ENTERPRISE DELEGATION TO PARTICIPATE IN THE VIETNAM - CHILE BUSINESS FORUM 23/06 - 7/7/2018

No.	Name of Company	Representative Person		Position	Business Sector	Cooperation Desires	CHILE	Address
1	State Capital Investment Corporation	1	Mr. Nguyen Duc Chi	Chairman	- Executing the shareholder's rights and responsibilities transferred to SCIC under applicable laws - Investing in projects, industries, economic sectors; corporations, or parent companies operating in key sectors that need the State's control	Investing with SCIC's member companies in the process of divestment, especially large enterprises.	1	117 Tran Duy Hung Str., Trung Hoa Ward, Cau Giay Dist., Hanoi
		2	Mr. Nguyen Anh Tuan	Head of 3 Investment Board			1	
2	Vietnam National Shipping Lines	3	Mr. Nguyen Canh Tinh	CEO	Vietnam National Shipping Lines was established in 1995, under the Decision of Prime Minister, and specialized in 3 main core sectors: + Shipping: Vinalines manages and operates a fleet of 91 vessels including container vessels, bulk carriers and oil product, with a total tonnage of 2 million DWT. + Port operations: Vinalines manages and operates a system of 16 important ports nationwide with 76 berths of total 13,033m berth length. + Maritime services / logistics: Vinalines manages 12 subsidiaries involved in logistics activities with modern ICDs and storage system nationwide, meeting requirements of international customers. As the key player in the Vietnam Maritime Industry, Vinalines has been a strong and competitive Maritime corporation and a reliable partner to many international clients.	- Cooperating to expand the market - Cooperating in production and joint venture - Trade cooperation (import and export) - Cooperating in technology and technics	1	Ocean Park Building, No. 01 Dao Duy Anh Street, Phuong Mai Ward, Dong Da District, Ha Noi, Viet Nam
		4	Mr. Nguyen Dinh Chung	Member of Member Council			1	
		5	Mr. Le Quang Trung	Deputy General Director of Vietnam National Shipping Lines			1	
		6	Mr. Huynh Van Cuong	Chairman, Sai Gon Port Joint-stock Company			1	
3	Vietnam Posts and Telecommunications Group	7	Mr. Pham Duc Long	Member of Board of Members - General Director	- Providing telecommunications and information technology services and products; - Providing multimedia product and services; - Providing site survey, consultancy, design, construction, installation, maintenance services for telecommunication, information technology and media buildings; - Researching, developing, manufacturing telecommunication and IT materials and equipments; - Trading and supplying telecommunication and IT materials and products;	- Cooperating to expand the market - Cooperating in production and joint venture - Trade cooperation (import and export) - Cooperating in technology and technics	1	VNPT Tower, 57 Huynh Thuc Khang street, Dong Da district, Ha Noi, Vietnam
		8	Mr. Nguyen Van Nam	Deputy General Director of VNPT Technology			1	
4	Saigon Hanoi Commercial Joint-Stock Bank	9	Mr. Do Quang Hien	Chairman of BOD	- Banking - Financial Investments - Real estate investment and development business. - Agriculture and forestry business - Manufacturing and assembling industry - Trading & Import – Export - Logistics and port investment and business - Mineral exploration, mining, and processing - Overseas investment - Health care, Education – Sports business	- Cooperating to expand the market - Cooperating in production and joint venture - Trade cooperation (import and export) - Cooperating in technology and technics	1	77 Trần Hưng Đạo str., Hoàn Kiếm dist., Hanoi
		10	Mr. Vu Nam Thang	Assistant Chairman of the Board			1	
5	Vietnam Development Bank	11	Mr. Bui Tuan Minh	Vice Chairman	The main functions and duties of Vietnam Development Bank are to implement development credit activities of the State, including: - Development investment credit with medium and long-term, mainly in infrastructure development, clean and renewable energy, environment protection projects... - ODA on-lending loan - Short-term export credit - Other missions assigned by the Prime Minister. Since the issuance of Decree No.32/2015/ND-CP, the development credit activities of Vietnam Development Bank have mainly concentrated on policy credit and ODA on-lending loan.	- Cooperating to expand the market - Cooperating in technology and technics	1	No. 25A Cat Linh Street, Dong Da District, Hanoi City

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6	Joint Stock Commercial Bank For Foreign Trade of Vietnam (Vietcombank)	12 Mr. Pham Anh Tuan	Member of the Board of Director, Vietcombank	Vietcombank, one of the biggest commercial banks in Vietnam, currently has more than 14,000 employees, more than 460 branches/ transaction offices/ representative office/ affiliates both in Vietnam and abroad, including Head Office in Hanoi, 96 branches, over 368 transaction offices all over the country, 2 subsidiaries in Vietnam, 1 representative office and 2 subsidiaries in other countries, 3 joint ventures. In addition, Vietcombank has also developed an Autobank system with over 2.300 ATMs and more than 69.000 Points of Sale nationwide. Bank's operations are supported by a network of more than 1,856 correspondent banks in 176 countries and territories around the world. Vietcombank nowadays has become a, providing customers with a wide range of leading financial services in international trade; traditional services such as capital trading, capital mobilization, credit, project financing... etc., and modern banking segment such as forex trading and derivatives, card services, e-banking and so on. Vietcombank has many advantages of applying advanced technology into the automatic banking system, products development, e-banking services, based on its high technology foundation. Products such as Digital Lab, Internet Banking, VCB Money, SMS Banking, Phone Banking have always attracted a great deal of customers by	- Cooperating to expand the market - Cooperating in production and joint venture - Trade cooperation (import and export) - Cooperating in technology and technics	1	Vietcombank Tower, 198 Tran Quang Khai St., Hanoi, Vietnam
7	Vingroup Join Stock Company	13 Mr. Pham Thieu Hoa	Director of Project Development	- Creative activities, housing, entertainment. - Sell other household appliances - Sports facilities operation - Recreational activities and services - Organizing and conducting trade promotion - Consulting architecture, engineering, construction management - Building - Short-stay services Administrative services, general office ...	- Cooperating to expand the market- Cooperating in production and joint venture - Trade cooperation (import and export) - Cooperating in technology and technics	1	Ecological Urban District of Vinhomes Riverside No 7, Bang Lang 1 Street, Viet Hung Ward, Long Bien District, Ha Noi, Vietnam
8	FLC GROUP JOINT STOCK COMPANY	14 Mr. Trinh Van Quyet	Chairman	Finance, Real Estate, Commerce	- Cooperating to expand the market - Cooperating in production and joint venture - Trade cooperation (import and export) - Cooperating in technology and technics	1	Floor 5, FLC Landmark Tower, Le Duc Tho Street, My Dinh 2 Ward, Nam Tu Liem District, Hanoi
		15 Ms. Dam Ngoc Bich	Deputy General Director			1	
		16 Mr. Dang Tat Thang	Deputy General Director			1	
		17 Mr. Nguyen Thanh Binh	Deputy General Director			1	
		18 Ms. Bui Hai Huyen	Deputy General Director			1	
		19 Mr. Dinh Hong Long	General Director of HANIC (Guest)			1	
		20 Mr. Tong Xuan Vuong	Expert Advisors			1	
		21 Mr. Tran Huu Su	Chairman of Danko Group (Guest)			1	
		22 Mr. Le Ba Nguyen	Chairman/Guest			1	
		23 Ms. Luyen Thi Ngoc Kim	Chief of staff			1	
		24 Mr. Nguyen Minh Khoa	Expert			1	
		25 Ms. Phan Thi Phuong Thao	Marketing Manager of Bamboo Airways			1	
		26 Ms. Vu Thi Minh Hue	Deputy Chief of staff			1	
27 Mr. Nguyen Thi Binh Phuong	Deputy General Director	1					
28 Mr. Trinh Van Nam	Assistant to CEO	1					
29 Ms. Vu Thi Xuan Dung	Journalist	1					
9	Geleximco Group Joint Stock Company	30 Mr. Vu Van Tien	Chairman/General Director	GELEXIMCO GROUP, JSC was formed in 1993, with its high professionalism in sectors of industrial production (Cement, Pulp and Paper – An Hoa Paper company, Thang Long Cement, JSC, Thang Long Power., JSC...), Finance and banking (An Binh Commercial Bank...), real estate (An Binh Green Star, JSC...) and Information technology (CMC Technology Group...).	- Cooperating to expand the market - Cooperating in production and joint venture - Cooperating in technology and technics	1	36 Hoang Cau str – O Cho Dua ward – Dong Da district – Ha Noi
		31 Ms. Vu Thi Huyen Trang	Assistant Chairman of the Board			1	

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10	Halong Dream Hotel LTD Company	32	Ms. Nguyen Thi Quynh Mai	General Director	With modern architectural style and conveniences, Ha Long Dream is a 4-star hotel with international standard services and has a total invested capital of USD 15 million, including a 16-floor building with 184 suites and rooms, a restaurant and a supermarket. It also offers a modern conference room, a swimming pool, sports facilities, and a fitness and physiotherapy center. The hotel is well equipped with advanced systems of electricity, water, air conditioning, fire protection, telecommunications that meet international standards.	Cooperating to expand the market	1	10 Ha Long str – Bai Chay ward – Ha Long – Quang Ninh
11	Picenza Viet Nam Group Joint	33	Mr. Nguyen Van Hung	Chairman/General Director	Picenza was found in 1999 with the total capital of 15 million USD. Picenza is know as top brand to produce kitchen sink, bathtub... At the moment, Picenza has over 2000 sub-dealer all over Vietnam. Picenza is now carrying out many real estate project, complex city project... nationwide.	Trade cooperation (import and export)	1	20 Cat Linh Str, Dong Da Dist, Hanoi city
		34	Ms. Nguyen Kim Hoa	Deputy General Director			1	
12	Tri Duc Trade and Services joint stock company	35	Mr. Truong Thanh Long	Chairman	Trading, import and export is the main operation area of Tri Duc. This is the main operation area of the Group from its very first start. So far Tri Duc has expanded its export-import business with partners in 20 countries such as Thailand, Japan, U.K, Germany, France, Russia, etc. Being consistent with the motto of diversifying operation areas and products, Tri Duc Group has continuously expanded and developed its business in various areas, especially hotels and resorts. Tri Duc is the owner of hospitality project in Ha Long bay named Doubletree by Hilton Ha Long bay Hotel cooperating with Doubletree – a brand comes from Hilton Worldwide Corporation.	<ul style="list-style-type: none"> - Cooperating to expand the market - Cooperating in production and joint venture - Trade cooperation (import and export) - Cooperating in technology and technics 	1	Hoa Binh Boulevard – Thuong Trung Area Ninh Duong Ward - Mong Cai Town- Quang Ninh province, Viet Nam.